



## HOW START-UP COMPANIES MIGRATE WITH CONFIDENCE WITH REBURA

### INTRO TO REBURA

Rebura is one of the fastest-growing AWS Advanced Service Partners and the AWS Well-Architected Partner of the Year 2021. We work with businesses of all shapes and sizes, from self-funded start-ups to large, established brands. Rebura works exclusively with AWS and has no minimum customer spend or thresholds, so there's no customer or cloud environment too small for our team.

### WHY REBURA?

We are start-up specialists so understand that start-ups are fundamentally different to other businesses. You need to understand the ambition and the vision in order to align and support. Rebura have a lot of experience with very early stage start-ups all the way up to bigger, more established companies so are best placed to help you migrate / build your workloads on AWS.

## OUR PROCESS



### PHASE 1: ASSESS

For early stage start-ups this will look like more of a cloud readiness assessment – are you ready to move /build on the cloud and how best can we get you there. For larger companies, it's more about what are you currently running, what do you need it to do and how best do we set this up on AWS. This assessment will take between 5 – 20 days depending on the size of the workloads where we will identify what you're currently running, how that will look on AWS, indicative running costs on AWS and indicative implementation costs to get you there.



### PHASE 2: MOBILISE

We will then move to the mobilise phase where we will create a detailed project plan with key milestones, deep dive into the new build and understand and finalise how this will look on AWS and submit a proposal to you with the design, costings – all with a no-obligation quote for us to complete the work.



### PHASE 3: MIGRATE

We will work together with your AWS account team to execute the migration, in this phase we will work together as a team to utilize the different AWS funding programs like POA/ Startup Migrate Program / Jumpstart/ MAP as the case may be, to support the most cost effective and efficient migration for you.

## CASE STUDY

### CUSTOMER CHALLENGE



Forecast is a full-scale project and resource management solution that grows out to a complete suite of functionalities. It unites project management, resource planning, team collaboration, finance, and reporting under one roof, bringing the power of AI to automate administrative tasks. It's a robust alternative to point project management solutions used in professional service organisations.

### THE CHALLENGE

Forecast had grown significantly in the last 2 years and were experiencing resourcing issues – they did not have the AWS knowledge or project management capability in-house to match their growth and business expansion plans.

### THE SOLUTION

We worked with the team at Forecast on developing their AWS roadmap which includes: implementing a code delivery pipeline, a US launch, Terraform review and remediation amongst other things – all through our DevOps as a service offering.

### THE RESULT

Forecast now have a 2-year AWS road map which will be owned and managed by Rebura. They have also been onboarded to our managed service so they can concentrate on their business expansion and product offerings. We have already completed a few activities on their roadmap including a terraform review POC, as well as a WAR to ensure they are aligned to AWS best practice.

Increased ARR to AWS \$180k (double last year's spend)



*“Rebura’s DevOps as-a-service offering has allowed us completely flexible access to DevOps resource as and when we need it, in whatever capacity we need. It’s like turning the tap on our tech team!”*

**DAMANTHA BOTEGU - CTO**