

Accelerate the delivery of your product roadmap, build your product in-line with best practices, and sell it on AWS Marketplace

## CUSTOMER PROFILE

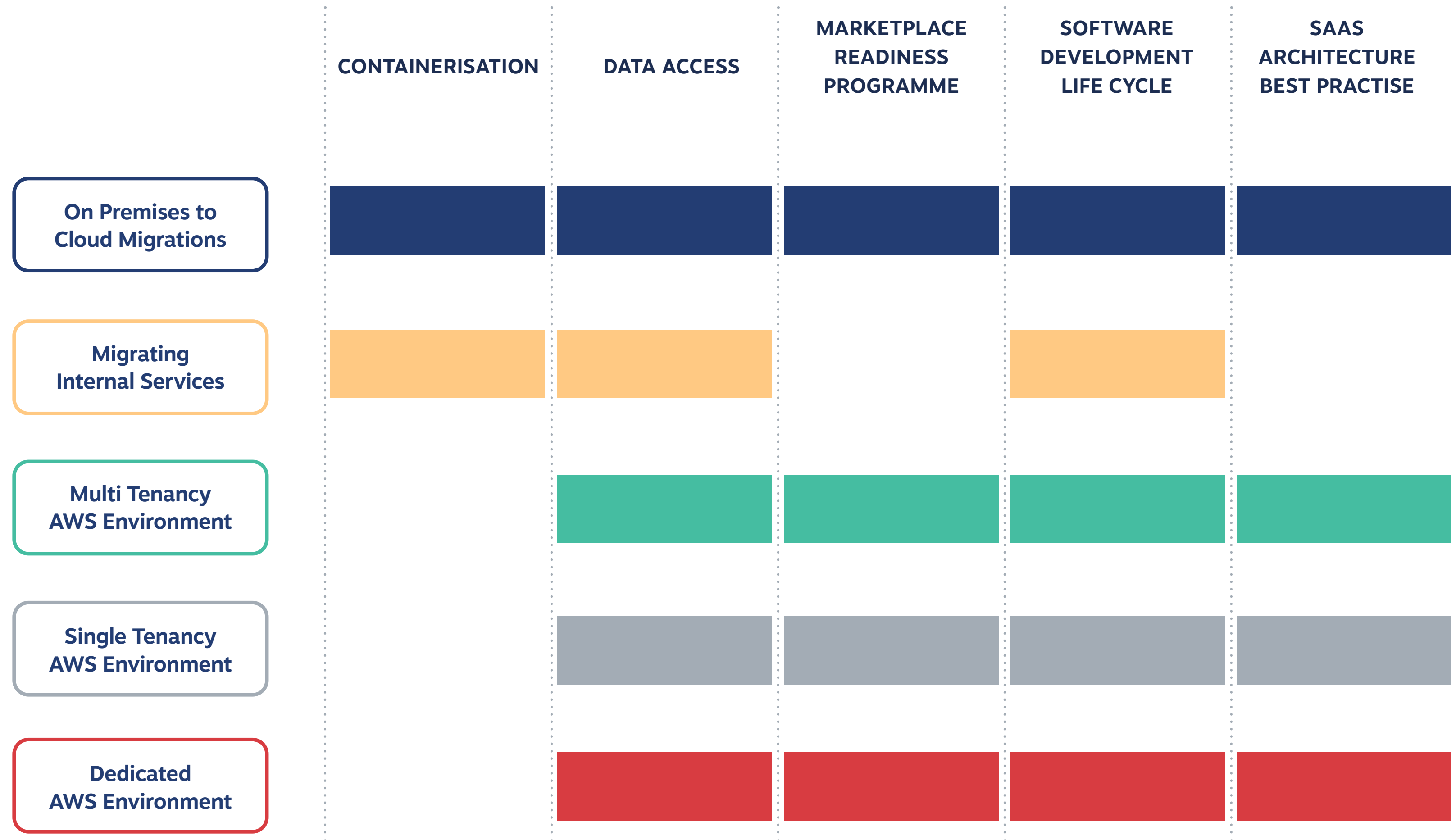
### Customer's Workload is not on AWS

- On Premises to Cloud Migrations and/or Modernisation on migration
- Migrating Internal Services

### Customer's Workload is on AWS:

- Multi Tenancy AWS Environment
- Single Tenancy AWS Environment
- Dedicated AWS Environment

## PRODUCT OFFERINGS



## PRODUCT OFFERINGS IN DETAIL

### Containerisation

- Improved performance and lower costs
- Scale up and down with customer demand
- Portable solution between local and cloud development environments

### Data access

- Review of data, removing duplication, reducing license data breaches and costs
- Software and infrastructure assessment to ensure cross tenant access is restricted
- Data categorisation and segregation strategy

### SaaS Architecture Best Practice

- Meet industry standards across infrastructure and software architectures
- Reduce overall spend where customers have single tenant architectures where shared services are not used
- Refine product roadmap for cost optimisation, business scaling and performance

### Marketplace Readiness Programme

- Access to resellers and the Consulting Partner Private Offers (CCPO) programme
- Reduce risk when submitting to AWS for review

### Software Development Life Cycle (SDLC)

- Increase the speed of deployments to production
- Build more robust and resilient applications running in AWS
- Increase developer productivity and drive efficiency
- Ensure products being deployed are secure from application dependency vulnerabilities

